

## “Investing along the commodity value chain: Tapping into new sources of returns”

Educational Dinner Event, December 6, 2017



As rates in traditional markets are very compressed and yield-seeking investors are looking for new sources of stable returns, expanding global commodity production and trading is offering attractive investment opportunities. Our speakers will give answers on:

- *Who are the typical investors and what do they look out for when investing?*
- *How does an investor access the asset classes?*
- *What are the key elements for successful investing?*
- *What strategies could I invest in within the asset class?*
- *How have the strategies performed to date and what trends do we see for the future?*

**Speakers:** *“Investing in commodity trade finance: Tapping into new sources of returns”*

**Alexandre Vieira**, Head Structured Commodity Trade Finance,  
EFA Group

*“The farmland asset class: Growing for the long term”*

**Stephen Kenney**, Vice President, Hancock Agricultural Investment  
Group

**Venue:** Zunfthaus zur Saffran, Zurich

**Date & Time:** **December 6, 2017**, 17:00 o'clock (until 19:00, followed by an apéro)

**Admission:** 30.- CHF (location and apéro), event is jointly hosted by EFA Group and Hancock Agricultural Investment Group (free entry for Club members)

**Registration:** [Eventbrite](#). (seats are limited, first come first serve, pls. use link)

We cordially invite you to join our Educational Dinner Event.

Peter Sigg  
President, Commodity Club  
[www.commodityclub.ch](http://www.commodityclub.ch)

Stephen Kenney  
Hancock Agricultural Investment Group  
[www.hancockagriculture.com](http://www.hancockagriculture.com)

Dominik Oggenfuss  
EFA Group  
[www.efa-group.net](http://www.efa-group.net)



### **Alexandre Vieira**

Mr Vieira is the portfolio manager of the Structured Commodity Trade Finance strategy at EFA Group and has over 16 years of experience in structured commodity finance. Prior to EFA, he held various senior positions in Natixis, ING and Galena Asset Management. He graduated from EDHEC Business School with a major in finance and holds the Chartered Financial Analyst designation.

### **Stephen Kenney**

Stephen is responsible for marketing and business development for HAIG. Previously, Stephen assisted with portfolio management and investment analysis for HAIG's institutional farmland investment program. Prior to joining HAIG in 2005, Stephen was a business analyst for a securities processing institution responsible for credit risk management and prior to that he held banking and finance positions with Wells Fargo and Morgan Stanley. He is a member of the Boston Security Analysts Society and the chairman of the NCREIF Farmland Committee. Stephen holds a BS in Finance from Iowa State University and a MS in Finance from Brandeis University and maintains an interest in the family farming operation in Iowa.

### **Commodity Club Switzerland**

The Commodity Club Switzerland is an interdisciplinary competence center and think tank which brings together commodity experts along the whole value chain. Main purposes are the know-how exchange amongst experts and the dialogue with the public, to foster and perform academic research and finding new innovative solutions for today's challenges in the commodity industry.

Find more information on the Commodity Club under [www.commodityclub.ch](http://www.commodityclub.ch)