



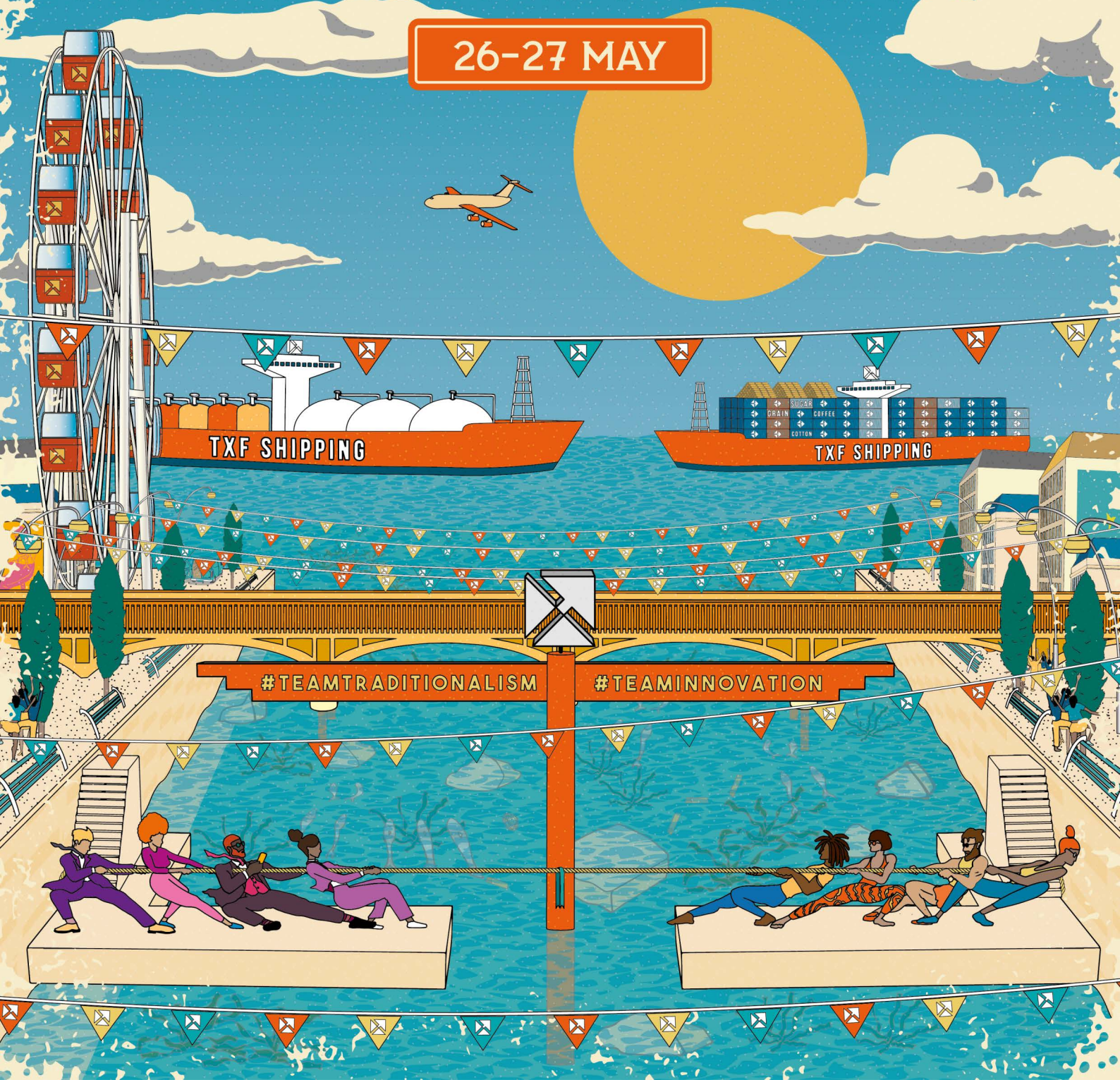
TXF



GLOBAL COMMODITY FINANCE 2021

VIRTUAL

26-27 MAY



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TXF GLOBAL COMMODITY FINANCE 2021

OVERVIEW

Back with a bang for 2021 we bring you TXF Global Commodity Finance! With a virtual event in May and a physical event during the Geneva Commodity week, this event promises to set the bar high, bringing you the highest quality content presented by key market figures and joined by senior deal-makers.

It is the 'must-attend' event in the yearly calendar for anyone involved in the commodity finance sector, offering all participants the opportunity to connect and network in a safe environment. With our top-notch content it is your opportunity to be updated and debate regarding current affairs and examine the future opportunities most applicable to your business.

This unmissable virtual event will be taking place on our very own custom-built virtual event platform, allowing all participants to view all content live and on-demand but also connect with each other by browsing the delegate list and communicate through a messaging and video call service. In short, we can bring the key players in the commodity finance world directly to you, wherever you are.

TO FIND OUT MORE ABOUT OUR SPEAKING AND SPONSORSHIP
OPPORTUNITIES PLEASE CONTACT CHARLES AT

CHARLES.OSBORNE@TXFMEDIA.COM

FOR MORE INFORMATION REGARDING THE AGENDA SESSIONS
AND CONTENT PLEASE CONTACT US AT

MARKETING@TXFMEDIA.COM

VIRTUAL EVENT FEATURES



PRIVATE
ROOMS



NETWORKING
ROULETTE



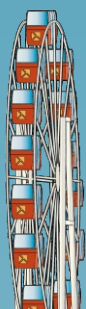
CHAT FEATURES: ONE
TO ONE AND ONE TO
MANY CONVERSATIONS



VIEW THE
GUEST
LIST



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& VIDEO



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CONCIERGE
SERVICE



LIVE AND
ON-DEMAND
SESSIONS



#TXFGLOBALCOMMODITIES

SPEAKERS



Kona Haque
Head of Research
ED&F MAN



Tom James
CEO & CIO
TRADEFLOW
CAPITAL
MANAGEMENT



Kim Oates
Head of Treasury
AURAMET
INTERNATIONAL



Sandra Primiero
Global Head TF&L
Natural Resource
Finance
DEUTSCHE BANK



Bob Angliss
Head of
Commodity
Business Centre
BANK OF CHINA



Stephan Jansma
Global Head Trade
and Structured
Finance
TRAFIGURA



Jean-Francois Lambert
Founder & Managing
Partner
LAMBERT
COMMODITIES



John MacNamara
CEO/Chairman
CARSHALTON
COMMODITIES



Dafydd Davies
Global Head –
Marketing and
Revenue
TRADECLOUD



Christine McWilliams
Global Head of
Commodity & Energy
Trade Finance
CITI



Alexander Peters
Group CFO
ARROWRESOURCES
AG



Valeria Sica
Global Head of Trade
Product Development,
Treasury and Trade
Solutions
CITI



Debbie Emmanuel
Senior Director-
Emerging Markets
MIZUHO BANK



Steven de Vries
Reilingh
Head TCF
Agri Europe
RABOBANK



Joshua Cohen
Managing Director,
Financial
Institutions
MITIGRAM



Nitesh Shah
Director,
Research
WISDOMETREE



George Bellord
Director
BPL GLOBAL

AGENDA - DAY 1

10:10 AM CEST
9:10 AM BST

TOP INDUSTRY TRENDS AND OPENING REMARKS

10:30 AM CEST
9:30 AM BST

THE GOOD, THE BAD, AND THE UGLY:

COMMODITY TRADE FINANCE IN A POST-2020 WORLD

2020 brought on a mixed bag from volatile oil prices to high-profile fraud cases all within the midst of a global pandemic. A combination of these factors has resulted in higher pricing margins with increased amounts of scrutiny as banks seek to minimize the financial risks they take on. How are financial institutions coping with non-financial risks? How can the industry make trading attractive again? How are banks actively making their sustainable agendas concrete, especially within the energy transition?

Steven de Vries Reilingh, Head TCF Agri Europe, Rabobank

Maarten Koning, Managing Director - Global Head Trade and Commodity Finance, ING

Orhan Gunes, Head of Commodity Trade Finance, Sberbank (Switzerland) AG

Moderator: Christine McWilliams, Global Head of Commodity & Energy Trade Finance, CITI

11:10 AM CEST
10:10 AM BST

COMMODITIES SUPER CYCLE OR FLASH IN THE PAN:

OXFORD DEBATE

Considering elements such as the recent increase in available liquidity, incoming of new investors, higher pricing margins and higher pricing with certain commodities such as base metals – are we entering a commodities super cycle?

Jean-Francois Lambert, Founder and Managing Partner, Lambert Commodities

John MacNamara, CEO, Carshalton Commodities

Kona Haque, Head of Research, ED&F MAN

Moderator: Aife Howse, Reporter, TXF

11:50 AM CEST
10:50 AM BST

WE'RE ALL IN THIS TOGETHER:

COLLABORATIVE FINANCE

Banks have their hands tied up, facing more headaches in the current state of play. How will risk roles evolve to meet the increased regulatory requirements for lending to be more secure? Can we expect to see funds beginning to act as a greater buffer to mitigate risk? Are their clients willing to take on additional costs to do so?

Tom James, CEO & CIO, Tradeflow Capital

Ozan Ozturk, Managing Director, Agrozan Commodities DMCC

Moderator: Charles Osborne, Senior Relationship Manager, TXF

12:20 PM CEST
11:20 AM BST

BREAK

12:30 PM CEST
11:30 AM BST

RISK MITIGATION:

EARLY WARNING SIGNS

While the industry consensus is that greater due diligence is needed, weekly headlines continue to show that not enough is being done. We consider what the early signs to look out for and reflect on how to identify and avoid risks before it is too late. Does the full burden of understanding their clients' risk profile solely lie with the banks or are other involved parties just as responsible?

1:00 PM CEST
12:00 PM BST

FINDING THE BALANCE:

THE ROLE OF REPUTATIONAL RISK?

Trade has become less attractive across the board with one of the biggest issues to juggle being the role of reputational risk. How much can scandals such as the fraud cases in South East Asia and Lava Jato in South America affect appetite to work with various clients? Will this tighten up following the fallout of 2020? How important is this when Banks and financial institutions are trying to implement CSR values? Can working with a client accused of Greenwashing damage their reputation?

Sandra Primiero, Global Head TF&L Natural Resource Finance, Deutsche Bank

Moderator: Charles Osborne, Senior Relationship Manager, TXF

1:40 PM CEST
12:40 PM BST

PLANNING FOR A RAINY DAY:

INSURANCE

With risks and regulation increasing in the middle of a turbulent period, what additional steps must banks and traders take to obtain greater capacity from insurers? In what way has the CPRI market supported banks and traders during the same period? Have insurers' and brokers' appetites changed? What sorts of risk strategies are being deployed for trade and structured credit? How will underwriters and financial institutions balance deals that fully sustainability linked with those that are slower to transition?

Tawfik Sadfi, Head of Origination & Structured Trade Finance, Gunvor

Laurence Caligaris, Regional Head Special Products Southern Europe, Atradius

Evelyne Deswysen, Syndicated Finance, Credit Insurance, Director, ING

Moderator: George Bellord, Director, BPL Global

2:20 PM CEST
1:20 PM BST

NETWORKING ROULETTE

AGENDA - DAY 2

10:00 AM CEST
9:00 AM BST

GLOBAL OIL & GAS OUTLOOK: FROM BUST TO BOOM

Brent reached its highest levels since the beginning of the pandemic and while recovery has been slowed, the vaccine is expected to the demand for crude by the second half for 2021. Some have bold beliefs in thinking the price will be closer to \$75 per barrel but how feasible might this be? Meanwhile, China is increasing its domestic consumption of crude oil, but with international focus shifting towards energy transition, will the country's demand make a big enough impact?

10:30 AM CEST
9:30 AM BST

TRADING AROUND THE WORLD: TRADERS PANEL

We go to key regional trader heads to discuss the difficulties brought forth by 2020 outside of the global pandemic one piece of the globe at a time. Tackling concerns including accepting higher pricing margins, adapting their strategies to remain attractive by addressing their concerns around sustainability, financing conditions, risk and much more.

Stephan Jansma, Global Head Structured and Trade Finance, **Trafigura**

Kim Oates, Head of Treasury, **Auramet International**

Natalia Haas, Managing Partner, **Mercator Commodities**

11:10 AM CEST
10:10 AM BST

EMERGING MARKETS: SOCIAL AND SUSTAINABILITY DILEMMA

ESG mandates have become one of the pillars of everyone's strategies, regardless of the role you play within the commodity finance industry. However, the tangibility of these strategies remains abstract without the existence of a standardized measuring instrument. In addition, while sustainability is at the forefront of ESG discussions, those surrounding the social impact continues to lag, particularly with regards to emerging markets. Credit and risk profiles, along with due diligence protocols are increasing in complexity resulting in trade become less attractive. How are market players managing to balance increasing regulatory challenges with positive social and sustainable impacts in emerging markets and what are some of the examples?

Debbie Emmanuel, Senior Director - Emerging Markets, **Mizuho Bank Ltd.**

Moderator: Elsa Fucile, Content Management Coordinator, **TXF**

11:50 AM CEST
10:50 AM BST

BREAK

12:00 PM CEST
11:00 AM BST

THE ENERGY TRANSITION: THE ROLE OF BASE METALS

All eyes are turning towards the energy transition and the steps that must be taken to guarantee its success. One of the key steps includes the mining industry, particularly base metals. We will focus on ESG standards within the mining industry, the increasing importance of base metals especially with relation to government regulation. Additionally, how will government regulations impact Green Tech particularly with the increased demand for electric cars and copper wiring?

Alexander Peters, Group CFO, **ArrowResources AG**

Markus Nöthiger, Managing Partner, **Enemco**

Nitesh Shah, Director - Research, **WisdomTree**

Moderator: Jonathan Bell, Editor-in-chief, **TXF**

12:30 PM CEST
11:30 AM BST

CIS PRODUCERS: COMING UP TOP?

Players in the CIS region have been fortunate to perform well unlike its counterparts, additionally the push towards sustainable and green efforts is ahead of the curve. Hear from key representatives discussing the latest updates and the impact of weather patterns such as La Niña can have on production in the region.

Evgeny Poluektov, Executive Director, Head of Client Relations & Business Origination Department, **Gazprombank (Switzerland) Ltd.**

1:00 PM CEST
12:00 PM BST

DIGITALISATION: MOVING FORWARD OR SAME OLD STORY?

Digitalisation: a topic full of exciting trends and updates, but how much tangible progress is being made? Will the Electronic Transaction Act be a game changer for the market? Can tech providers gain traction and cohesion, especially in regions where technology may not be as advanced? Will interoperability be the key to implementing digital solutions?

Dafydd Davies, Global Head - Marketing and Revenue, **TradeCloud**

Valeria Sica, Global Head of Trade Product Development, Treasury and Trade Solutions, **CITI**

Audrey Stauffer, Head of Structured Commodity Trade Finance, **Gazprombank (Switzerland) Ltd.**

Joshua Cohen, Managing Director, Financial Institutions, **Mitigram**

Moderator: Henry Nichol, Content Manager, **TXF**

1:40 PM CEST
12:40 PM BST

GAMESHOW: DEAL OR NO DEAL?

Bob Angliss, Head of Commodity Business Center, **Bank of China**

Stefan Böhlich, Global Head Structured Commodity Trade Finance, **Commerzbank**

2:10 PM CEST
1:10 PM BST

NETWORKING

TESTIMONIALS

This was the closest to a live event I have seen so far. Well done TXF!

Sandra Primiero
Global Head TF&L
Natural Resource
Finance
Deutsche Bank AG

Perfect balance between business and fun

Nikola Stojanovic
Treasurer
Sucafina

We've all been impressed with the virtual conference, both the platform / virtual hosting site and the content were excellent!

Nigel Scott
Managing Director / Global Head
Structured Trade Commodity Finance
Sumitomo Mitsui Banking Corporation (SMBC)

I've liked the virtual event and how it was organized. Given the COVID situation, you guys did a great job and your platform is awesome.

Jonas Rey
Athena Intelligence

Fail to attend and you miss the event of the year!

John Goodridge
Head of
Marketing
& Origination,
West Africa
BP

Very well-structured virtual event, with great specialised panellists and a global insightful knowledge being shared among the industry players.

Heloisa Slav
Managing Partner
Slav Advogados

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TXF AGENDA
TXF Global Commodity Finance Virtual 2020

Please check the agenda sessions for the event. Click on each session to add them to your calendar, and make sure you come back after the live sessions to view the on-demand content.

- 5:00 AM - 5:30 AM** Welcome to TXF Global Commodity Finance 2020! [WATCH ON DEMAND](#)
- 5:30 AM - 5:45 AM** Greetings from the Swiss Trading & Shipping Association [WATCH ON DEMAND](#)
- 5:45 AM - 5:55 AM** Commodities hits the TXF headlines [WATCH ON DEMAND](#)
- 5:45 AM - 5:55 AM** Trading tips: Commodity financing strategies [WATCH ON DEMAND](#)
- 5:55 AM - 6:05 AM** Live Q&A: Trading Tips [WATCH ON DEMAND](#)
- 6:05 AM - 6:15 AM** The future of financing [WATCH ON DEMAND](#)

ING Bank

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MEET AT THE EVENT

SPEAKERS
Meet our expert speakers

Live interview: Trade & commodity value chains in Africa with Janet Mulu

Who wants to be a commodity financier?

2021 ATTENDEES

TOP PRODUCERS AND TRADERS ATTENDING INCLUDE:

Alvari	Imlitex Holdings
Alvean Sugar	IMR Metallurgical Resources
Alzys Global	Indagro
Ameropa Asia	Integra Petrochemicals
Archer Daniels Midland	IX Metals
Auramet International	Langskip Energy Nordic
Axpo Solutions	Litasco
BB Energy	Louis Dreyfus Company
Bonroy Petchem	Mercuria
BP	MET Group
BroadGrain Commodities	Metalloinvest
Bunker Holding	Metinvest
Cargill	MRI Trading
Carshalton Commodities	Olam
Coeclerici Far East	OMV Supply & Trading
COFCO International	Pavilion Energy
Covantis	Petredec Group
Duferco	PetroChina International
East Metals (Evraz)	Polymetcore Trading
ECOM Agroindustrial Corporation	Puma Energy
ED&F Man	Riverdale Commodities
Felix Petroleum	Scipio
First Resources	Sucafina
Gerald Group	Trafigura
Gerald Metals	Tribute Energy
Glencore	Uralkali Trading
Gunvor	Viterra
Hydro Aluminium	Vitol

PRICING

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Access to every virtual TXF commodity finance event during the 2021 calendar year PLUS: Network with fellow delegates via the networking messenger. This also includes the use of one to one video conferencing. Entitled to a 30% off for all 2021 physical events.

€3,299

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ELSA FUCILE

Ask Elsa about how to share your ideas as a speaker, or apply for your corporate-rate ticket

ELSA.FUCILE@TXFMEDIA.COM



LUCY MORRIS

Ask me about media partnerships and your registration

LUCY.MORRIS@TXFMEDIA.COM



CHARLIE OSBORNE

Ask Charlie about sponsorship, group bookings and how you can maximise your exposure

CHARLES.OSBORNE@TXFMEDIA.COM



GARY COATES

Contact me if you have any questions regarding our virtual event platform.

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