

TXF GLOBAL

COMMODITY FINANCE 2021

Hybrid Event: Geneva & Online



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for an unmissable networking experience...

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TXF GLOBAL

COMMODITY FINANCE 2021

Hybrid Event: Physical & Virtual



Welcome to TXF Global Commodity Finance 2021

We are delighted to welcome back the heroes of the commodity finance industry to come together – in person – for this 2-day hybrid event in Geneva. The conference will return with a twist, featuring only keynote speakers and panels, allowing for much more networking sessions and activities than ever before – we know how much everyone has missed this!

For speaking and agenda enquiries please contact:

ELSA.FUCILE@TXFMEDIA.COM

For sponsorship opportunities please contact:

CHARLES.OSBORNE@TXFMEDIA.COM

In the brave new world of 'Hybrid' events you can choose from:



Physical Event Ticket

Get your feet on the ground in Geneva to come together with key clients, colleagues and industry experts. Your ticket will also include:

- Additional networking features such as ice-breaker drinks and cocktail reception
- Access to the virtual event platform – reach out to virtual-only attendees and watch all sessions on-demand if you miss them
- Delegate list of all those on-site so you can arrange meetings in advance
- Networking concierge service – allow us to do the leg work and introduce you to new potential clients



Virtual Ticket (TXF Members Only)

All TXF Members can join in with the virtual component of the event as part of your membership. From the comfort of your own office or home working space, you will be able to watch all sessions live or on-demand as well as use our 'Search the Guest List' feature to reach out to other virtual attendees and those joining the physical event in-person.

TO FIND OUT MORE ABOUT JOINING VIRTUALLY AS PART OF A TXF MEMBERSHIP, PLEASE EMAIL

MEMBERSHIP@TXFMEDIA.COM

VENUE

Hotel President Wilson Quai Wilson 47, 1211 Genève, Switzerland

A five star Collection hotel, the President Wilson is the largest venue among Geneva's 5 star hotels allowing plenty of space for networking in a safe environment. Little more than 10 minutes from the airport for our international attendees, the iconic hotel is also minutes away from the most beautiful parks and boutiques along the famous Rue du Rhône.

TO CONTACT OUR HEAD OF OPERATIONS ABOUT BOOKING A ROOM AT A PREFERENTIAL RATE PLEASE EMAIL:

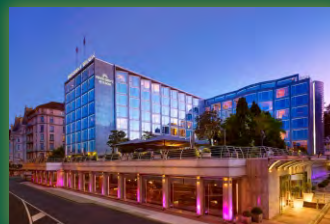
GRACE.JACKSON@TXFMEDIA.COM



SAFETY MEASURES

We are fully committed to providing all delegates with a safe environment in which to network and participate. The event will fully comply with all relevant social distancing and safety guidelines as applicable, and these will be communicated to you before the event takes place. For your peace of mind, if the event needs to be cancelled, we will be offering a 100% credit on tickets.

For the latest Covid-19 guidelines and information from the hotel, please visit their [website here](#).



SPEAKERS



Florence Schurch
Secretary General
Swiss Trading
& Shipping
Association
(STSA)



Maryana Stober
President
WISTA
SWITZERLAND



Olivier Boujol
VP & Global Head -
Structured Trade
Finance
ARCHER DANIELS
MIDLAND



Kona Haque
Head of
Research
ED&F MAN



Alexander Peters
Group CFO
ARROWRESOURCES
AG



Natalia Haas
Managing
Partner
MERCATOR
COMMODITIES AG



Pablo Gonzalez
Portfolio Manager
INDEPENDENT
CAPITAL GROUP



Tanya Epshteyn
Head of
Structured
Finance
CZARNIKOW



Sandra Primiero
Global Head
Natural Resource
Finance
DEUTSCHE BANK



Christine McWilliams
Global Head of
Commodity and
Energy, Treasury
and Trade Solutions
CITI



Jean-Marie Le Fouest
Head of Commodity
& Structured Trade
Finance for EMEA
MUFG BANK



Julian Arbace
President
COMMODITY
TRADING
ASSOCIATION



Tawfik Sadfi
Head of STF
& STF Business
Development
GUNVOR



Nigel Scott
Managing Director -
Global Head Structured
Trade Commodity Finance
SUMITOMO
MITSUI BANKING
CORPORATION (SMBC)



Pepi Bedi
Director
MITIGRAM



Simon Ring
Global Head
Financial Markets
Compliance
POLE STAR



Kerlijne Van Steen
Head of Single
Risk
CREDENDO



Bob Angliss
Head of
Commodity
Business Centre
BANK OF CHINA



Jonathan Solomon
Partner
REED SMITH



Orhan Gunes
Head of
Commodity
Trade Finance
SBERBANK
(SWITZERLAND) AG



Mark Daniels
Director
SCPIO



Philippine de Villèle
Director
BPL GLOBAL



Maarten Koning
Managing Director,
Global Head Trade
and Commodity
Finance
ING BANK



Jean-Jacques Poublot
Managing
Director
UBS



Adam Hearne
CEO &
Co-Founder
CARBONCHAIN



Ozan Ozturk
Managing Director
AGROZAN
COMMODITIES
DMCC



Stefan Böhlich
Global Head
Structured
Commodity
Trade Finance
COMMERZBANK



Alastair Northway
Head for
Commodities
and Energy,
EMEA
CITI



Emmanuelle Ganne
Senior Analyst
WORLD TRADE
ORGANISATION
(WTO)



Eric Van de peer
Senior Portfolio
Manager Private
Debt
NN INVESTMENT
PARTNERS

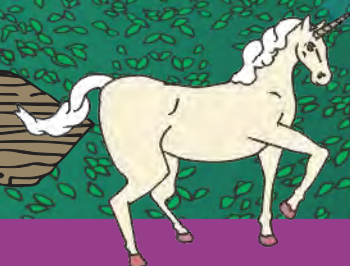
AGENDA - DAY 1

8:50 CEST	OPENING REMARKS
9:00 CEST	WELCOME REMARKS: SWISS TRADING AND SHIPPING ORGANISATION Florence Schurch , Secretary General, Swiss Trading & Shipping Association (STSA)
9:10 CEST	TRADERS PANEL Traders take the stage to tackle the latest opportunities and challenges within the commodity trade finance space. We have seen a recent surge in market demand with certain commodities and an impressive number of results for large traders during the first half of 2021. We will address whether the structural supply constraint will result in higher prices but not necessarily result in an increase in production resulting in market equilibrium? Which markets and commodities hold the most opportunities for the upcoming year? Kona Haque , Head of Research, ED&F Man Tanya Epshteyn , Head of Structured Finance, Czarnikow Olivier Boujol , VP & Global Head - Structured Trade Finance, ADM Moderator: Nigel Scott , Managing Director - Global Head Structured Trade Commodity Finance, Sumitomo Mitsui Banking Corporation (SMBC)
9:55 CEST	BANKERS PANEL With increased market risk, banks have tightening the belts by showing preference to larger more established clients to minimise the challenges surrounding compliance and regulatory issues. How can banks collaborate with other lenders and insurers to increase lending appetite for mid-size and SME traders? Is there growing pressure from NGOs and other pressure groups to push banks to finance certain commodities and vice versa? What would those implications mean for the commodity finance market overall? Bob Angliss , Head of Commodity Finance Business Centre, Bank of China Jean-Marie Le Fouest , Head of Commodity & Structured Trade Finance, EMEA, MUFG BANK Christine McWilliams , Global Head of Commodity and Energy, Treasury and Trade Solutions, Citi Orhan Gunes , Head of Commodity Trade Finance, Sberbank (Switzerland) AG Moderator: Jonathan Solomon , Partner, Reed Smith
10:40 CEST	DEEP DIVE REPORT: DIVERSITY AND INCLUSION IN SWISS TRADING AND SHIPPING Maryana Stober , President - WISTA Switzerland and Associate General Counsel EMEA - ADM, WISTA (Switzerland)
11:00 CEST	NETWORKING BREAK
12:00 CEST	GREEN ON ME: THE ROLE OF GREEN TRADE CREDIT INSURANCE The CPRI market has largely stood by the commodity finance sector, but there has been some drop off as certain markets and parts of the sector are perceived as being overly risky. How are insurers appetites evolving? What addition steps must potential clients take to guarantee insurers' support? With the increased perception of risk in the market, how can potential clients guarantee insurers' support? What tangible steps are being taken with step away from less sustainable commodities and what sort of criteria are they deploying both internally and externally to secure their success? Philippine de Villèle , Director, BPL Global Kerlijne Van Steen , Head of Single Risk, Credendo Tawfik Sadfi , Head of STF & STF Business Development, Gunvor
12:40 CEST	BEST IN CLASS AWARDS CEREMONY We are delighted to be presenting the TXF Industry Choice Awards in Commodity Finance! Join this session to find out who the lucky winners are as we zoom in on top industry case studies and hand out those all-important trophies! These will be given across the following categories: <ul style="list-style-type: none"> • Top Rated Global Commodity Trade Finance Bank (1st, 2nd and 3rd place) • Most Supportive Bank Throughout the Covid-19 Pandemic • Most Committed Bank to ESG • Top Rated Bank by European Corporates Charles Osborne , Head of Commodities, TXF
13:00 CEST	LUNCH



15:00 CEST	<p>ESGS DILEMMA: QUESTION FIRE ROUNDS</p> <p>We put our panelists on stage to address three of the industry's most burning questions in relation to the ESGs:</p> <ul style="list-style-type: none"> • Do countries have access to low-carbon technologies and the raw materials to expand green sectors? Which sectors cannot decarbonise ahead of the Carbon Border Tax? • How sustainable can supply chains realistically be, particularly in relation to their social impact? • What is needed for greater transparency with regards to ESG initiatives? How can approaches differ on a regional basis? <p>Elsa Pernot, Global Head of HSEC, Gunvor Sandra Primiero, Managing Director, Deutsche Bank Jean-Jacques Poublot, Managing Director, UBS Alastair Northway, EMEA Head of Commodities, Citi</p>
15:50 CEST	<p>NO HIDING FROM CLIMATE CHANGE: DRIVING ACTION IN MARITIME TRADE</p> <p>The global commodities sector contributes to 50% of global greenhouse gas emissions. While the industry is causing significant problems for the environment, but it also could hold the key to saving it. For maritime and commodities trade to drive the move towards a sustainable economy, every financial and operational decision must take climate into account and that requires carbon emissions transparency throughout the supply chain. One of the biggest challenges in achieving this, and ultimately enabling a sustainable economy, is the acquisition of high-quality emission data and the integration of environmental impact monitoring into existing compliance systems and regulations. How are regulations shaping the future of green maritime trade? How can this be achieved and what technologies are available to make the transition to sustainable processes as smooth as possible?</p> <p>Adam Hearne, CEO & Co-Founder, CarbonChain Simon Ring, Global Head - Financial Markets Compliance, Pole Star</p>
16:20 CEST	<p>GAMESHOW: DEAL OR NO DEAL</p> <p>Top bankers take the stage to share their thoughts on three different hypothetical transactions and decide 'deal or no deal'.</p> <p>Stefan Böhlich, Global Head Structured Commodity Trade Finance, Commerzbank Maarten Koning, Managing Director, Global Head Trade and Commodity Finance, ING Bank</p>
17:00 CEST	<p>COCKTAIL RECEPTION</p> <p>End the day on a high note by joining old and new industry peers for an overdue drink.</p>

AGENDA - DAY 2



9:00 CEST	<p>OPENING REMARKS</p>
9:05 CEST	<p>REGIONAL PERSPECTIVES: AROUND THE COMMODITY TRADE FINANCE WORLD</p> <p>Asia saw a number of fraud cases last year, Latin America has seen an uptick in agribusiness, and Africa is at the forefront of sustainability challenges within commodity finance - what changes are taking place in each region to improve and support the sector? Are parts of the industry stepping back from China as sustainability issues become more important within mandates? Will Biden's infrastructure investment strategy impact specific commodity prices through the increased need for certain raw materials? How are Australian commodities fairing given the continued political fallout with China? What significant changes are taking place within the Middle East in the production of commodities and as a global hub for commodity trade? How can financiers and traders work better together to improve commodity flows within Africa? Are financiers and the service sector missing out on opportunities in Russian and the Central Asian Republics? Has the commodity sector re-adjusted pricing accordingly to the overall increased risk perspective and how does this factor vary on a regional basis?</p> <p>Mark Daniels, Director, Scipio</p>

9:50
CEST

GOING GLOBAL: ELECTRONIC TRANSACTION REFORMS

One of the biggest obstacles for implementing electronic transaction acts is the issue of cross-border implementation and standardisation. The momentum to push forward legal frameworks for electronic transactions began in Singapore and has spread globally. Countries with strong international legal influence such as the UK have demonstrated good faith by drafting proposals to reform existing legal frameworks to specifically outline the use of electronic documents in trade. Can we expect a domino effect of similar actions being taken in other countries and regions? How will this push digitalisation further?

Pepi Bedi, Director, **Mitigram**
Emmanuelle Ganne, Senior Analyst, **WTO**

10:30 CEST

NETWORKING

11:10
CEST

THE IMPACT OF NET ZERO ON THE OIL & GAS SECTOR

With the energy transition in full swing, we have already seen a cut in spend from various sources but is enough being done to combat demand rather than simply reduce financing? Will this cut in spend lead to a price spike for crude oil like we have seen previously with coal and iron ore? Jurisdictions such as Singapore are pivoting away from being a crude oil hub, yet others like China are actually increasing the domestic consumption of the product, what do these changes mean for the industry? Additionally, will oil producing nations increasing their output for the remainder of 2021 succeed in stabilizing prices? How can we incentivise future projects to be greener?

Moderator: Julian Arbace, President, **Commodity Trading Association (CTA)**

11:50
CEST

THE ROLE OF COPPER IN THE ENERGY TRANSITION

The industry will continue to look for ways to become more sustainable. (Doctor) Copper is a prime example by being at the centre of a green apex, however how will the demand of similar resources shift with market players putting greater pressure on ESG compliance? Can these supply chains be fully sustainable and transparent? Furthermore, no new major copper mines have opened since 2015, is there enough supply available? What will be the role of other key minerals such as cobalt and nickel? How big of a role will copper play to help achieve the Paris Climate Agreement?

Alexander Peters, Group CFO, **Arrowresources AG**
Pablo Gonzalez, Portfolio Manager, **Independent Capital Group**

12:30
CEST

ALTERNATIVE FINANCE: FROM SURVIVORS TO SAVIOURS

Smaller market players face the challenge of finding adequately priced financing. Alternative financiers have stepped up to the plate by providing the solutions their clients need. What is investor's appetite in the current environment and how is risk being priced? Is enough innovation and flexibility being provided?

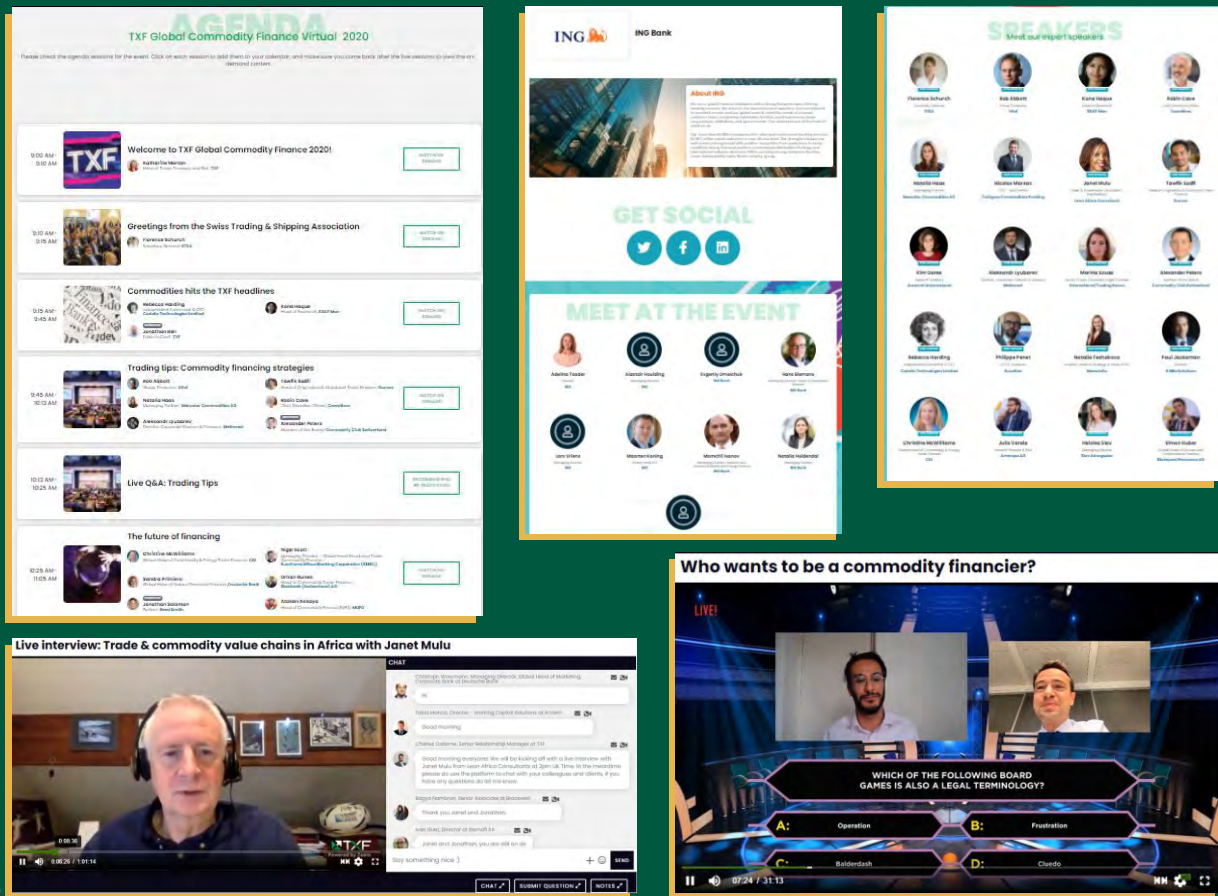
Ozan Ozturk, Managing Director, **Agrozan Commodities DMCC**
Eric Van de Peer, Senior Portfolio Manager Private Debt, **NN Investment Partner**
Charles Osborne, Head of Commodities, **TXF**

13:10 CEST

CLOSING REMARKS

VIRTUAL PLATFORM

The virtual component of the event is brought to you by our custom-made event platform Kujenga:



TESTIMONIALS

We have a long history of bringing industry-leading events to the commodity finance world and hope you will join us for this next chapter in Geneva!

"Interesting talks, excellent networking - overall a great event!"
Paul Thomas, Head of Projects & Structured Finance, Philia

"An excellent event to network at and get up to speed on new developments of the commodity market"
Andreas Barschkis, Advisor, Villacero

"This conference contains substantial content and value in the CTF world"
Orhan Gunes, Head of Commodity Trade Finance, Sberbank

"Again the best event for efficient networking with a bit of fun factor"
Christian van den Brink, Senior Account Manager, Aon

"Perfect balance between business and fun"
Nikola Stojanovic, Treasurer, Sucafina

"This event is a must if you want to understand trends and become more visible with peers and customers"
Sabine Eberenz, Director, Commerzbank

"Excellent experience in commodity finance. I've learnt a lot. Definitely a must attend conference in the commodity world"
Marcelo Garcete, Credit Manager, Novartis

"Best commodity finance conference and networking platform in Europe"
Thomas Schirmer, Head of Global Natural Resources, Raiffeisen Bank International

#TXFGLOBALCOMMODITIES

WHO COULD YOU MEET

To allow for social distancing, space is limited at the physical event and therefore we expect to welcome the most influential and senior level representatives from across the commodity finance industry!

But hybrid is about the best of both worlds - meaning the virtual component will allow you to expand your network even further. Past attendees at TXF Global events include:



8 Mile Solutions	BP	Finastra	Kernel	Oliva AD	Standard Chartered
Abdul Monemgroup	BPL Global	GAIL Global Singapore	Kiltoprak	Omni United (S) Pte Ltd	Strong Petroleum Singapore Pte Ltd
ABN AMRO	Bracewell	Gamafi SA	Kimura Capital LLP	Open Borders Direct	STSA
Acemar	Bunge	Garanti Bank International	Kingbird Commodities	Pavilion Energy	Sucafina
Adityaa Energy Resources	Bunker Holding A/S	Gazprombank	Koch Refining International Pte Ltd	Petredec Group	Sudima International
ADM	Cargill	Gerald Group	Kolmar Group	PetroChina International	Suek AG
Agarwal Coal Corporation	Carshalton Commodities	Ghim Li Global Pte Ltd	Komgo	Petrolimex Singapore Pte Ltd	Sumitomo Mitsui Banking Corporation (SMBC)
Agrozan Commodities DMCC	CCRManager	Glencore	KPMG	Petron Singapore Trading	Swiss Singapore Overseas Enterprises
AIG - Global Trade & Political Risk Insurance	CFST Europe	Golden Agri-Resources	KTP Exports	PetroRio	TANMONDIAL PTE LTD
AKA Export Finance Bank	Chaucer	GP Global WOS Limited	Lafonte Commerce SA	Philia	Tata International Singapore
Allen & Overy	ChemChina Singapore	Greenwich Metals	Lambert Commodities	Phillips 66	Texel
Alstom Transport	Chemie Tech	Gunnercooke	Latour Commodities Advisory Pte Ltd	PJSC MMC Norilsk Nickel	Thales
Alvari	Chevron	Gunvor	Lean Africa Consultants	Pobi Consulting	TMT Metals
Alvean Sugar	China Aviation Oil	GUUD	Lee Fung International Pte Ltd	Pole Star	TOP International Holding Pte Ltd
Alzys Global Pte Ltd	CHS Inc.	Halotrade	Lianfeng International Pte. Ltd	Polymetcore Trading	Total Trading Asia Pte Ltd
Ameropa AG	Citi	Hengli Petrochemical International Pte Ltd	Liberty Commodities Asia Pte Ltd	Precom Global	Trade Alliance SA
Amsterdam Trade Bank	Clean Up Commodities	Hongrun International Energy Singapore Pte Ltd	Liberty Global	Primex Steel Trading GmbH	Trade Finance Global (TFG)
Aon	Clifford Chance	HR Maritime	Linklaters	Proco Commodities	Trade House FZC
AppHarvest	CMS	HSBC	Litasco	Puma Energy	TradeFlow Capital
Arc Energy Trading Pte Ltd	CNOOC Trading (Singapore) Pte Ltd	HSBC Trinkaus	Lloyds Bank	Qbera Capital LLP	Tradmet Limited
Archer Daniels Midland	Coeclerici Far East	Huawei	Lobb Heng Pte Ltd	Rabobank	Trafigura Commodities Funding
Argo Global	COFCO	Hydro Aluminium Asia	Lotus Resources Pte Ltd	Raduga Pte Ltd	Trafigura Group Pte
Aries Fertilizers Group Pte Ltd	Commerzbank AG	IBM Asia	Louis Dreyfus Company Asia	Raffemet	Transamine
Ark Syndicate Management	Commodity Club Switzerland	ICICI Bank Singapore	Macquarie Capital	Raiffeisen Bank International	Transoil International
Arviem	Commonwealth Trade Bank	IFFCO Singapore Pte Ltd	Markel	Redbridge	Traxys
Asian Development Bank	Conveyor Holdings	IHS Markit	Marsh	Reed Smith	Tribute Energy
ASTARTA	Coriolis Technologies Limited	IKB Deutsche Industriebank	Marsh JLT Specialty	Rhodium Resources Pte Ltd	Triterraz
Athena Intelligence	Credendo	Imilix Holdings	Marubeni Asean	Riverdale Commodities	Triterraz Asia Pte. Ltd.
Atradius	Credit Agricole	IMR Metallurgical Resources AG	Mayer Brown	RWE	Triton Metallic
Audentia Global	Credit Suisse	Indagro S.A.	Mechem SA	Saftco SA	UBS
Auramet International	Czarnikow	Industrial and Commercial Bank of China (ICBC)	MEDLOG	Santander	UIL Singapore Pte Ltd
Avemore	Danish Agro a.m.b.a.	ING Bank	Mercator Commodities AG	Sberbank	UK Export Finance
Avere	Deloitte	Integra Petrochemicals Pte Ltd	Mercon B.V.	Sberbank Russia	UNCTAD
Avra	Deutsche Bank	Intergrupp Partners	Mercuria	Scipio	UniCredit
Avriem	DHD Management	International Trading House	Mercuria Asia Group Holdings	Shell International	UNION INTERNATIONAL TRADING PTE LTD
Axpo	DRUM Risk	International Woodchip Corporation	MET Group	Siberian Coal Energy Company (SUEK)	Unipet Singapore
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Barry Callebaut	ED&F Man	IORA International	Mitigram	Sinopec Century Bright Capital Investment (Singapore) Pte. Ltd.	Virgoz Oils & Fats Pte Ltd
BB Energy	EJ International	Irkutsk Oil Company	MMK	Slav Advogados	Vital Solutions Pte Ltd
BCGE	EMFC Loan Syndications LLP	isc trade ltd	Mocoh	SMBC	Vitol Group
BCP Bank	Englehart Commodities Trading Partners	IX Metals	MonetaGo	Socar Trading SA	Voith Hydro
BCP Trading Pte Ltd	Enterprise Singapore	JCB	MRI Trading	Société Générale	Vollebrecht Advisory
Bedi Capital LLP	EQUENTIA NATURAL RESOURCES PTE LTD	JERA Global Markets	MUFG	Sola Solutions	Webster University Geneva
Blackstone & Gold	Equinor Asia Pacific	Kairos Oil Trading Pte Ltd	Munich Reinsurance Company (Munich Re)	Sovereign Risk Insurance Ltd	White & Case
Bluequest Resources AG	Ernst & Young	Kaz Minerals	Ocean Partners	Squire Patton Boggs	Willis Towers Watson
Bonroy Petchem	FCI	KazMunaiGas	Oilburg		Wogen Group
Bott van Kesteren Partners Limited	Felix Petroleum Pte Ltd		Olam International Limited		Woodsford Tradebridge
					Wuchan zhongda utedh singapore pte ltd
					Yildirim Group

PRICING

PHYSICAL EVENT TICKET (Non-Members Rate)

Includes full access to the
virtual event platform

€4,599

PHYSICAL EVENT TICKET (Members Rate, 30% discount)

€3,199

VIRTUAL PASSES

If you would like to join the virtual component of this event, you can do so as a TXF Member (annual membership €3,499). The membership gives you access to ALL virtual events over 12 months, as well as 30% off any physical event tickets.

Email membership@txfmedia.com for more details.



CONTACT US



CHARLES OSBORNE

Ask Charles about sponsorship,
group bookings and how you
can maximise your exposure

CHARLES.OSBORNE@TXFMEDIA.COM



GRACE JACKSON

Contact Grace if you have any
questions regarding our virtual event
platform, venue or room bookings.

GRACE.JACKSON@TXFMEDIA.COM



ELSA FUCILE

Ask Elsa about how
to share your ideas
as a speaker

ELSA.FUCILE@TXFMEDIA.COM



LUCY MORRIS

Ask Lucy about media
partnerships and your
registration

LUCY.MORRIS@TXFMEDIA.COM